



Maryland Statewide Farm Energy Audit Program

Apply today!
Call EnSave at:
800-732-1399

Reduce your Energy Costs!

A new program is now available for all agricultural producers in Maryland! The Maryland Statewide Farm Energy Audit Program is a new program based on a successful program run originally for Maryland's eastern shore and western counties. This program helps farmers reduce their energy costs through farm energy audits and incentives for qualifying energy saving projects.

What is a farm energy audit?

A farm energy audit collects and analyzes data about your farm's energy use and recommends actions to increase the energy efficiency of your farm operation. The process begins when an EnSave representative conducts a phone interview with you to collect basic information about your farm, such as the size of your facility, current energy use, and your plans for the future.

A data collector will then visit your farm to capture energy end-use information. Following the visit, EnSave will generate a customized energy audit report which will provide information about energy use and your energy savings potential. EnSave will call you again to review the report, answer any questions, and discuss next steps. To review an example site energy audit report please visit www.ensave.com/sample-audits.html

Program Partners



This is a collaborative cost share program funded by the Maryland Energy Administration. Other program partners include the USDA's Natural Resources Conservation Service in MD, USDA Rural Development. MD Department of Agriculture, MD Eastern Shore RC&D, MD Western Shore RC&D, MD Agricultural and Resource-Based Industry Development Corporation, MD Association of Soil Conservation Districts, Sustainable Agriculture Research and Education, Washington County Soil Conservation District, EnSave, Inc., and YOU—the farmer.

What incentives are available?

Incentives are available to *all* Maryland producers who install any qualifying piece of energy efficient equipment. Producers do *not* need to have an energy audit completed in order to apply for this program.

The program will have incentives available of \$0.06 per kilowatt hour of electricity you save for any qualifying lighting projects, \$0.08 per kilowatt hour saved for all other eligible electric projects, and \$1.50 per gallon of propane saved for any eligible propane projects. The incentives cannot exceed 50% of the total project cost. For more information, contact Corey Conant with EnSave: (800) 732-1399 or coreyc@ensave.com.

The Maryland Agricultural and Resource-Based Industry Development Corporation (MARBIDCO) also has grants and low-interest loans available. Please contact Steve McHenry, Executive Director, at (410) 267-6807, smchenry@marbidco.org.

Grants and loans are available through the Rural Energy for America Program (REAP). Contact Bruce Weaver, Business and Commercial Program Specialist with USDA Rural Development at (302) 857-3625 or bruce.weaver@de.usda.gov.



My energy site assessment report helped me to understand how energy costs affect my operation. I was amazed by how much I could save by implementing the lighting recommendations in the report. I think this is a very valuable program for growers.

—Richard Nagle, Poultry Grower,
Federalsburg, MD



How much energy might I save?

Here's an example: In 2008, EnSave conducted an energy audit on a 200-cow dairy farm, and uncovered equipment upgrades that would save 49,596 kilowatt hours (kWh) per year. Assuming a retail electric price of 10 cents a kilowatt hour, that's almost \$5,000 in savings each year! A site assessment on your farm will uncover how much money you can save by improving the energy efficiency of your farm.

Who will do the farm energy audit?

EnSave will conduct the site visit and develop the audit report. Since 1991, EnSave has completed over 2,000 farm energy audits throughout the United States. EnSave provides agricultural producers with cost-effective ways to reduce operating costs while saving energy. For more information about EnSave, visit www.ensave.com

How much will my farm energy audit cost?

You will pay \$300 for your energy audit, which will be refunded if you implement one or more of the recommendations made through the energy audit.

Who is eligible?

Agricultural producers in Maryland are eligible for this program. This is a first come first served program. The program will operate while funds last. Other restrictions may apply.

How do I apply?

Interested producers can call Corey Conant, EnSave Program Manager, at (800) 732-1399, or e-mail Corey at coreyc@ensave.com.