HORSE PARK ECONOMICS JUNE 20, 2007

MARYLAND HORSE PARK

Rob Burk

Executive Director

Maryland Horse Industry Board

REASONS FOR ESTABLISHMENT OF A HORSE PARK

- 1. Retaining regional championships, and businesses
 - Currently 2 major MD State championships are held out of State
- Economic impact for regional businesses / attracting new businesses
- 3. Funding mechanism for regional public horse facilities
- 4. Promotion of existing industry
- 5. Open space preservation
- 6. Sport / Activity development
- 7. Historic preservation
- 8. Increased market for agricultural commodities

ECONOMICS OF A HORSE PARK

- Economics 101
 - Economic / Tax Impact = the net change in an economy resulting from an event, business, industry, etc.
 - Capital Costs = the total cost needed to bring a project to a commercially operable status, ie cost of construction.
 - Operational Costs = recurring expenses which are related to the operation of a business.

ECONOMICS OF A HORSE PARK

Economic Impact

- Hotels, Food, Entertainment, Transportation, etc.
- \$122 Million a year in economic impact

Tax Impact

- Sales, Admissions and Amusement, Hotel, etc.
- \$9 Million a year in tax revenue
- These are the funds leveraged in public projects to fund capital costs / operational overrun.

ECONOMICS OF A HORSE PARK

Capital Cost

- \$114 Million Total
 - Payments with interest = \$7 Million a year for 30 years
- Tax Impact Capital Cost = + \$2 Million a year

Operational Cost

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    Operational Expenditure = - $6 to - $7 Million a year
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On Site Revenue = \$6 Million a year

Operational Cost = \$0 to - \$ 1 Million a year

Add Remaining Tax Impact = + \$1 Million to \$2 Million a year

QUESTIONS

 Rob Burk info@marylandhorseindustry.org 410-841-5861





- Information:
 - www.marylandhorsepark.com
 - www.marylandhorseindustry.org
 - www.marylandhorseforum.com
 - www.mdhorsecouncil.org